# Fujitsu Scanners Public Sector Sales Tool



## Selling Document and Imaging solutions in to the Public Sector?

Use the below tool to help highlight the ways in which Fujitsu Scanners can help



## **Education:**

Scanning documents enables schools, colleges and universities to improve the efficiency of their



internal processes including document management and student attendance management. It is a familiar story of filing cabinets growing at an alarming rate and occupying an ever larger area.

### **Ouestions:**

 Do you currently use scanners to scan in documents to store electronically?

If yes...scanner refresh potential?

### If no...cont

- Most educational establishments are heavily reliant on paper documents. A Fujitsu scanner can ensure documents are stored electronically saving time, reducing costs and creating space?
- Is your School/College/ University interested in improving the efficiency of working processes including access of important documents such as pupil records or permission slips?
- Would you like to be able to scan to mobile devices such as tablets and smart phones?
- Would you like to evaluate a scanner that has the ability to store and retrieve documents at the touch of a button? If yes...Fujitsu...

### Benefits:

- Frees up working time of staff through efficient document management processes, also allowing faster document retrieval upon request.
- Secure storage of HR documentation, student medical details and documents, registration documents, CRB details, next of kin details etc
- · Secure storage of Exam results and papers
- Staff appraisal documents and disciplinary documents of staff or students can be scanned and securely stored.
- Storing of all financial documentation for the school i.e. invoices, PO's, fee's, Student ID's etc.

### **Government:**

Document scanning enables all physical and digital documents relating to a company to be



captured and stored, and includes emails and their attachments. For example scanning documents helps organisations deliver a more efficient and effective system to storing their financial or HR documents.

### **Ouestions:**

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If yes...scanner refresh potential?

### If no...cont

 Most government establishments are heavily reliant on paper documents. A Fujitsu scanner can ensure documents are stored electronically saving time, reducing costs and creating space?

Would you like to be able to quickly and efficiently scan, store and retrieve all documents relating to the electoral vote.

- Would you like to reduce the paper stored in filing cabinets and folders?
- Would you like to store HR documents, Financial documents, data compliant documents or correspondence?
- Would you like to evaluate a scanner that has the ability to store and retrieve documents at the touch of a button? If yes...Fujitsu...

### Benefits:

- Immediate retrieval of their documents electronically
- · Central place to store their documents
- Reduce loss of documents i.e. invoices, credit notes, data compliant documents.
- Secure HR documentation can be electronically stored thus reducing the need for filing cabinets, therefore freeing up space.
- Ability to index and store Electoral result documents.
- Paper document archives waste money due to the space they are stored in and man hours required to manage them.

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# Health:

The NHS and other Healthcare service providers are facing great challenges in



providing a cost effective service within tight funding budgets. Information is essential to the delivery of high quality evidence-based health care on a day-to-day basis and an effective records management service ensures that such information is properly managed and is available at the touch of a button.

### Questions:

• Do you currently use scanners to scan in documents to store electronically?

If yes...scanner refresh potential?

#### If no...cont

- Would you like to reduce the paper stored in filing cabinets and folders?
- Would you like to electronically store patient records, HR documents, financial documents, admission documents, complaints etc?
- Would you like to evaluate a scanner that has the ability to store and retrieve documents at the touch of a button?
- Would you like your community workers to be able to process patient data instantly and synchronise with records already held?

### Benefits:

- Electronic storage of patient records for ease of access and efficient processing of treatment
- Sharing of files between surgeries and hospitals
- · Storage of patient questionnaires
- Ease of sharing patient information throughout the hospital or surgery
- Improved patient care due to faster access to patient data and the ability to better manage a patient from start to finish of their care.

# **Blue Light:**

Blue Light Emergency Services are facing great challenges in providing a cost effective service within



tight funding budgets. Information is essential to the delivery of high quality customer service and staff efficiency. Demands for space with a paper based filing systems are proving highly costly as rent for office space increases. An electronic document management system could eliminate paper storage, reduce costs and improve the efficiency of customer service.

### Questions:

• Do you currently use scanners to scan in documents to store electronically?

If yes...scanner refresh potential?

#### If no...cont

- Would you like to reduce the paper stored in filing cabinets and folders freeing up expensive rented space?
- Would you like to significantly reduce the operational costs associated with the storage and retrieval of documents?
- Would you like to store crime and court files, Fixed Penalty Notices, Public order offence related documentation?
- Would you like to evaluate a scanner that has the ability to store and retrieve documents at the touch of a button?

### Benefits:

- Storage of crime records for ease of access and efficient handling
- Sharing of files between regional forces
- · Elimination of expensive paper storage
- Improved information back-up and disaster contingency
- Retrieval of documents takes seconds rather than minutes.